

HOLIDAY HOME OWNERSHIP

DORSET HAMPSHIRE SOMERSET COTSWOLDS DEVON CORNWALL

hoburne.com/ownership

Why Hoburne

At Hoburne our customers always come first so we have developed our Hoburne Customer Promise which outlines how we aim to support you throughout your holiday home ownership experience with us.

We want you to create new and exciting memories by enabling you to enjoy experiences with family and friends that life as a Holiday Home Owner provides. At the end of the day owning your own holiday home is all about how it makes you feel.

Our promise sets out how we value you and how we aim to treat you.

Putting You First

- We'll never mislead you or make promises we can't keep
- Help you make the right decision by providing you with all the necessary information
- No hard pressure selling tactics
- Always provide someone to speak to you when needed

Clear Communication

Keep you informed through owners newsletters

Creating New Experiences

- Provide you with the opportunity to attend regular owner only events
- Use of a Hoburne Reward Card that rewards you when you buy food and drinks in our parks*
- Keeping you informed of all the things to see and do locally to get the most from the surrounding areas

Keeping You Safe

- We adhere to the Trade Association Code of Practice
- Our parks have trained and qualified staff available 24-7
- Ensure adherence to the Park Rules
- Explain safety certification tests to you

Rod Tucker

Managing Director Hoburne Ltd



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The park is set in a great location, has really good facilities with friendly staff. It's well lit, maintained and has night security. Parking is excellent and the whole site is child friendly. The shop serves delicious fresh bread baked to order if asked and other essential items

Mr Clive Ind - Cotswold

Seven beautiful locations. Own a piece of one.

You know how a holiday makes you feel. Re-energised. Reinvented. Refreshed! Now imagine having that wonderful feeling on tap throughout the year, where you can simply pack up the car with the essentials and get away whenever you want, and without planning months in advance. It sounds idyllic, doesn't it? Well, by becoming a Hoburne Holiday Home Owner, you'll be able to experience this never-ending holiday feeling at any of our seven beautiful locations. The hardest part? Deciding which one of these perfectly placed, award winning parks is the best one for you...

For details on our parks visit hoburne.com/ownership



By the Sea

CORNWALL

Doublebois PL14 6LD

> Who doesn't love to be beside the seaside? Four different counties offer you some of the country's best seaside locations, so whether you enjoy thrilling watersports or simply want to be close to the coast, our holiday homes are in the perfect location for you.

Blue Anchor TA24 6JT

> Devon Bay TQ4 7JP

DEVON







On the Lakes

Fishing... boating... paddleboarding... these are just some of the activities you can enjoy while immersing yourself in life on and off the water in this nature-rich setting. Even a bucket and spade isn't out of place here; there's a man-made beach at the nearby Country Park!



In the Woods

If you want to spend time getting back to nature while being surrounded by endless beauty, our idyllic woodland parks are the perfect setting. And with locations as unique as these, you'll really be able to go off the beaten track.





Home from home caravans

If you went on caravan holidays as a child, you'll probably remember how much fun it was. The anticipation of just 'getting there' and then within the hour you had made it your very own 'home from home'.

Those memories don't fade of course. At Hoburne, you'll see that caravans have come a long, long way from what they used to be. We continually focus on ensuring we offer the latest in modern, spacious and well-designed accommodation. Just what you would expect from a family-owned business who have valued and cared for their holiday homeowners and their experiences for over 100 years.

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Since buying our caravan everything about Hoburne has been perfect, the staff, facilities, location and site. The purchase process was easy with very helpful staff members. <u>Mr & Mrs Ramsay</u>











This is your time...





take ownership





The benefits of becoming an owner with us...

Great locations offering plenty of choice

By the Sea, in the Woods and on the Lakes. All equally idyllic surroundings that you'll discover at each of our seven stunning parks.

The comforts of a home away from home

Whether you're considering a caravan or a lodge, each of our parks has an extensive range of new and pre-owned holiday homes that are modern, spacious, comfortable and well-equipped, offering you a 'home from home' experience.

Peace of mind with over 100 years' experience

From the minute you arrive at our parks, you'll find everything we have learnt over the last century and more goes into ensuring your experience with us is nothing but perfect. We are committed to making every visit special, because it's how it makes you feel that really makes the difference to us.

Always improving our experience

With ongoing investment in our parks and facilities to ensure they offer you the right experience, we are confident you'll be impressed by what you find.



Imagine being able to invite people to join you at your beautifully located retreat at the click of your fingers. As a family run business with more than 100 years' experience, we have seen how owning your own Hoburne Holiday Home can empower you. You can be as sociable as you desire, as and when it suits you. Invite people over for a lovely holiday in a superb location. Or a short weekend... or, if you live nearby, just an afternoon BBQ. Prepare to be very popular... prepare to become a 'Hoburne Holiday Hero!'.



Everyone deserves their break away... and that includes our four-legged friends. Wouldn't it be perfect though if they were as comfortable with their surroundings as they are at home? Your Hoburne Holiday Home offers a stress-free, safe and familiar environment for the both of you, and in some truly wonderful, picturesque locations too. It will be the perfect base for you to launch a thousand walkies.



What would be top of your break's to-do list? Maybe it's long walks in some of the country's most beautiful locations, or treating yourself to a scrumptious dinner. Perhaps it's sinking into the relaxing bubbles of a hot tub. Whether it's one or all of these, you'll find you have everything you need to truly spoil yourself. So go on and have that delicious dessert... you deserve it.



The benefits of becoming an owner with us...

Free entertainment and facilities

With regular entertainment and full use of the leisure facilities there is always something to do on park for you and your family with 12 free park passes.*

Ways to help with your purchase

With holiday homes to suit every pocket, our leading finance providers have a range of flexible funding options to ensure you get the most from your money.

By allowing us to manage the letting of your holiday home when you don't need it, you can help offset your costs and allow it to earn its keep at the same time, meaning it's even better value.

Stay connected

Free on-park Wi-Fi provides you with online access to keep you updated.**

Safe and secure

Each of our parks have on-park teams 24 hours a day, meaning you can relax knowing we've got the safety of all your family members under control.

Reward card

With your Owner's Reward Card you can accumulate benefits when buying food and drink on-park.***

* Facilities and entertainment vary by park ** Wi-Fi not suitable for downloading or streaming *** Excluding Hoburne Blue Anchor and Doublebois





Now this is what it's all about: getting everyone together for some fun and quality time at your own holiday home. Imagine it... your very own home from home, just the way you like it. With the location's beautiful surroundings and great facilities whenever you want them. And it won't matter if you're dashing straight from work on a Friday night for a weekend, or getting away for a half term break; this will all be waiting to welcome you. Time and time again.

Staycations

Our owners are in the know. They know that pure relaxation and all-out fun are built into every Hoburne holiday park. And they know everything they need, from facilities to entertainment to great food will be on tap at our stunning locations. Imagine it... simply getting away... no stress, no hassle, no airports.

Escapism

Remember that holiday feeling of relaxation, unwinding and having fun? It's worth holding on to, isn't it? Just imagine if you could get that feeling again and again... leaving the humdrum behind whenever you wanted, without weeks of advance planning. This is what owning your own Hoburne holiday home is about, and escapism is waiting to welcome you at each of our seven beautiful parks.

Seasons

Of course, summer is the perfect time for a break. But life doesn't stand still for the rest of the year, so why should that stop you from getting away? Our seven wonderful locations have something for you all year round. So whether you're looking to immerse yourself in all of autumn's colourful beauty or wrap up against the crispness of winter, you can own part of whichever season you want.



A true lodge experience. Make it yours.

Imagine owning somewhere that takes holiday home ownership to a different level. With a lodge you can experience that very feeling with large open planned living and dining areas offering greater space and freedom to enjoy with family and friends. Where everything, from extensive decking to relaxing hot tubs to modern fitted kitchens are carefully considered. It sounds wonderful doesn't it?

And with our dedicated and experienced park teams always on hand, as a Hoburne lodge owner, you could say it does not get better than that.

You'll find a range of stunning lodges across our parks offering all the luxury you could want.



J Morgan, S Bartlett & S Bradley









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Here to help

We understand that buying your own Hoburne holiday home is a decision that takes a lot of thought, and that it will come with a number of questions. To help, we've put together a list of questions we get asked the most. However, this is no substitute for talking to one of our friendly and expert Sales Team members. If you can't find the answer you're looking for, just get in touch... we're always on hand to help.

Is it ok if friends and family come and visit me?

Of course they can! And they can use all the on-park facilities too, because we give all our owners a number of passes.

I'd like to choose the best spot for my holiday home - can I do that?

Yes - when you buy your holiday home, you'll have a choice from all available pitch locations.

Are dogs welcome?

Yes - all our parks are dog-friendly*.

Apart from the cost of the holiday home, what other expenses are there?

Other expenses to consider include; annual pitch fees, utilities (electricity, gas, water and sewage), insurance and general maintenance. Our Sales Team will be able to provide more details.

Can I let my holiday home to help offset costs?

Yes you can, we are happy to help you do this. Most of our parks offer a Managed Letting Service for which we charge 20% commission +VAT. Plus a £20 service charge (including VAT) per booking.

Am I allowed to privately let my holiday home?

Yes - it's absolutely fine with us. As long as we have your authorisation and a safety certification for gas and electricity we're happy to release the keys for a small charge. Please note there is also a charge for park facility passes for your guests.

Am I allowed to live in my holiday home?

Our caravans and lodges are sold only as holiday homes, which means they cannot be used as a permanent residence.

Is there security on-park?

Being safe and secure while you're with us is hugely important. Each of our parks have on-park teams 24 hours a day, meaning you can relax knowing we've got the safety of all family members under control. Anyone without a valid pass won't be allowed in to use the park facilities.

*You should check with our Sales Team about the breeds we restrict

Ouestions we'll help

you to answer

What will happen when you visit

You've painted a picture in your mind of what Hoburne Holiday Home Ownership looks like. And it looks like a great option for you and your family to enjoy spending quality time together and having fun whenever you want.

We understand that this has to be the right decision for you. All you need to do is speak to a member of our team, where we will spend the time to help answer your questions. We can arrange an appointment for you to come and see us on the park of your choice.

Your park visit

When you visit us on park you can expect the following;

A warm welcome

Our friendly team will be more than happy to meet you at your chosen park and will be able to answer any questions you may have.

Our park experience

We will take you on a tour of the park, where you can explore everything the park and its facilities has to offer, before having the opportunity to look at a choice of holiday homes. We carefully select our homes from the country's major manufacturers, whose range of beautiful design options mean there is something for everyone.

The feel of ownership

When you've explored the different holiday homes available, we'll invite you to use the on-park facilities so you can personally experience what Hoburne Holiday Home Ownership would really feel like for you and your family.

And if all of this is part of the picture you painted, then we can help make your dream of Hoburne Holiday Home Ownership become a reality.

Is the holiday home in the right location?

reasonable?

To book your appointment get in touch now O1425 689296 ownership@hoburne.com

It's how it makes you feel

Stuck in heavy traffic on a rainy Wednesday morning I dream of open spaces and a sunny, sunny sky And a comfy, cosy duvet and a super sizzling breakfast In our special secret hide away – just an hour or so away. Snoozing, reading, resting, or walking hand in hand Swimming half a length or so, or strolling on the sand Whatever we feel like doing we can do it every day Come rain or shine or Sunday night – however long we stay. No need for fancy packing, or booking weeks ahead If we've had a rotten day, or any time we're feeling stressed We've got a special place in mind, a place we call our own It's our lovely, special, private, secret Hoburne holiday home.



By the Sea, on the Lakes, in the Woods



hoburne.com/ownership 01425 689296